PILOT Application

Cavalier Court (fka Goodwill Village)

| Applicant: | Millennia Housing Development, Ltd. 4000 Key Tower 127 Public Square Cleveland, OH 44114 (216) 520-1250 |
|------------|--|
| Contact: | Mark Ciepiel, Development Manager <u>mciepiel@mhmltd.com</u> (216) 236-0831 |

Application Summary: Millennia Housing Development is seeking PILOT application approval for the substantial rehabilitation of three affordable apartment communities: Cavalier Court, Hope Heights Tower and Gospel Gardens. Cavalier Court(fka Goodwill Vilage) includes 200 units of affordable Section 8 rental housing and will undergo complete rehabilitation.

| Total | BR/BA | Units | SF | Rent: Post | Rent: |
|-------|--------|-------|-------|------------|--------|
| Units | DRJ DA | Units | | Rehab | \$/SF |
| 200 | 1/1 | 32 | 540 | \$530 | \$0.98 |
| | 2/1 | 56 | 708 | 630 | 0.89 |
| | 3/2 | 84 | 925 | 745 | 0.81 |
| | 4/2 | 28 | 1,068 | 850 | 0.80 |

| Total Development Cost: | \$25,150,753 |
|-------------------------------------|--------------|
| Total Development Cost (allocation) | \$24,952,067 |
| Development Cost per Unit | \$124,760.33 |

Location:

2510 Peres Avenue, Memphis TN 38108

Number/percentage of Units to be Family Units:

200 Units /84% Family Units

Sources and Uses of Funds:

| Sources | | Uses | |
|-------------------------------|--------------|-----------------------------|--------------|
| First Mortgage – Key bank | \$12,262,805 | Acquisition and site costs | \$8,000,000 |
| Seller note | 1,300,000 | Rehabilitation costs | 11,996,793 |
| Income from operations – 2018 | 122,615 | Professional fees | 549,875 |
| LIHTC Investor capital | 8,723,791 | Interim costs | 71,128 |
| Deferred developer fee | 2,741,542 | Financing fees and expenses | 494,771 |
| | | Soft costs | 278,186 |
| | | Syndication costs | 10,000 |
| | | Developer's costs | 3,750,000 |
| Total Development Costs | \$25,150,753 | Total All Costs | \$25,150,753 |

| Tenant Benefit Breakdown | Actual Cost |
|--------------------------|-------------|
| | \$ |
| | |
| | |

| Subtotal | \$ |
|----------|----|